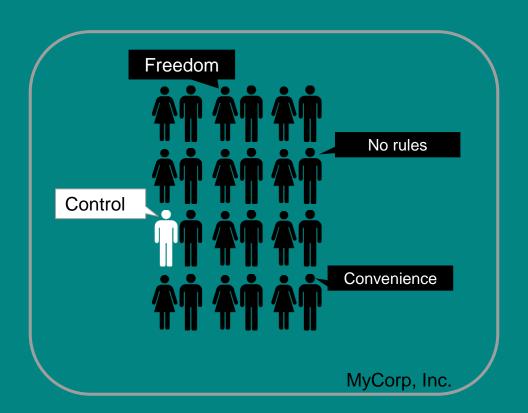
# Bringing innovation into Managed Travel

Carlson Wagonlit Travel

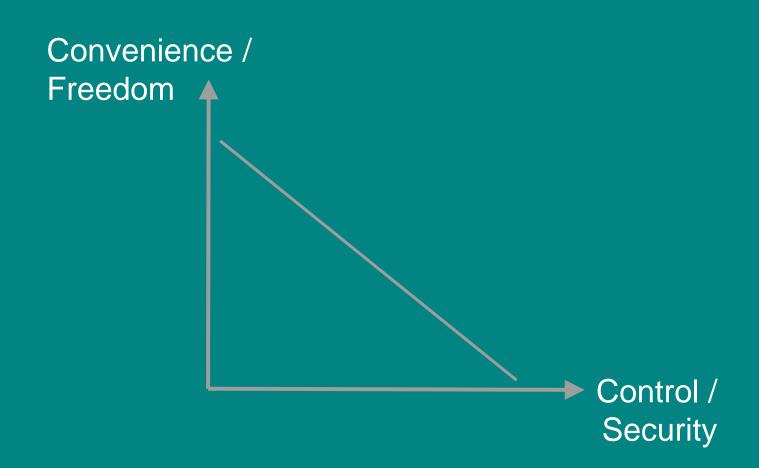
# Bto Bto C

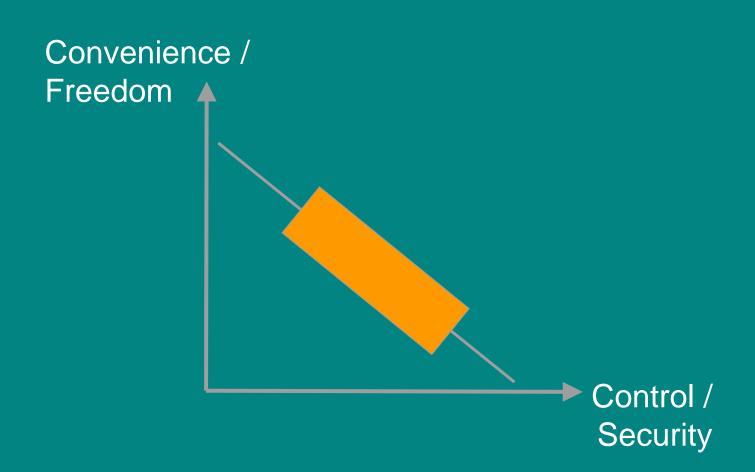


# Control

VS

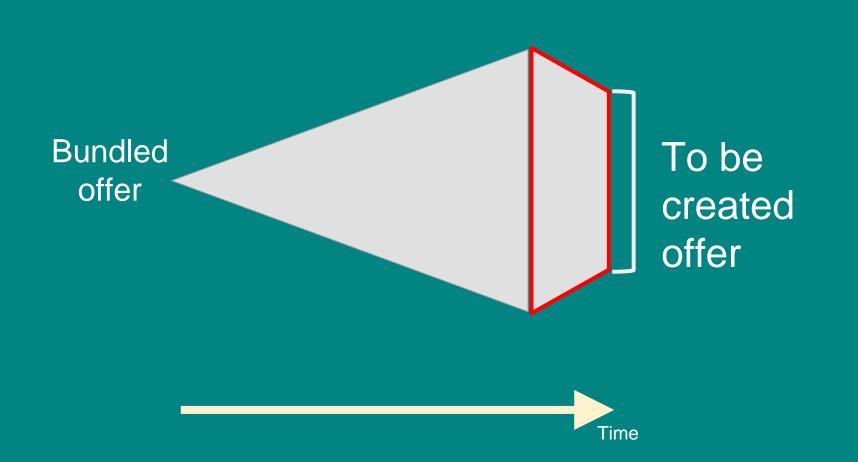
Convenience





# Unbundled Service





#### How do we achieve this?

## Industrialise scouting

## Proactive approach

#### Start small

## Industrialise scouting

Proactive approach

Start small