

#### Problem:

## 98% of acquired consumers do not convert

#### **Investment**

\$150B spent in 2014 by
e-commerce websites in north
America to increase traffic



#### Outcome

Resulting in only 2%

Conversion rates







McKinsey estimates that 66% of the economy is influenced by personal recommendations

# "In a networked world, **trust** is the most important currency"

Eric Schmidt, Executive Chairman, Google





**Trust** recommendations from their friends\*





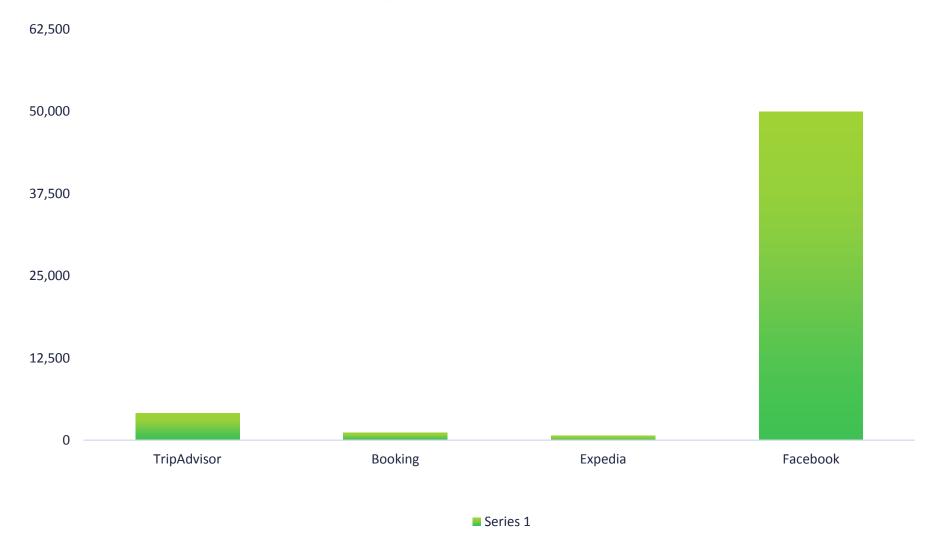
Google's research indicates that 82% of smartphone owners use their smartphone while in stores shopping.







## UGC on The Savoy, London







### Media-driven Content

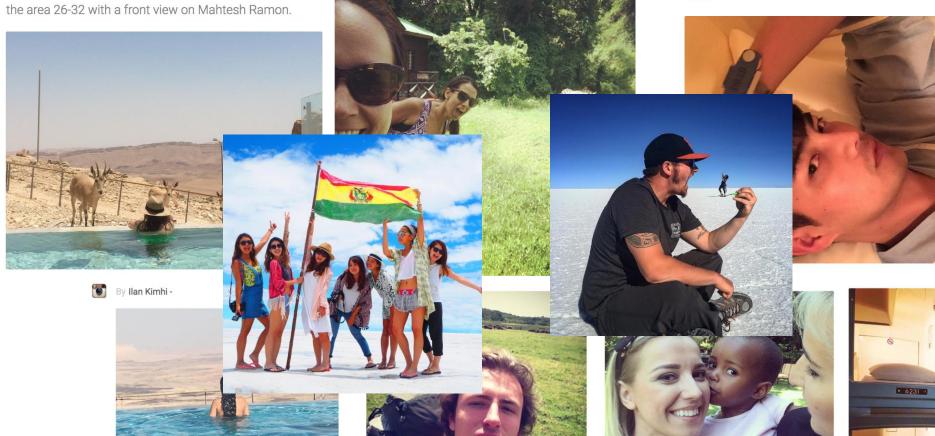


8 days ago



A room with a pool makes all difference, recommend

Tonight I stay at Capsule hotel in Shinjuku area. 😬 🐸







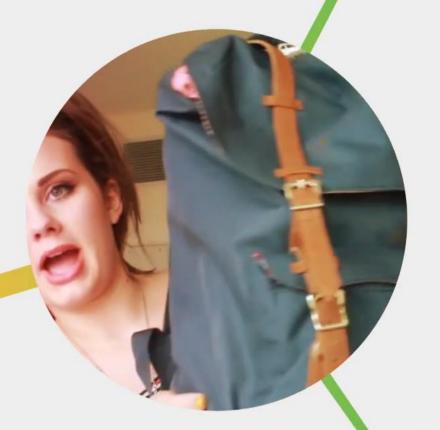


Valuable information gets lost in the social media, within an ocean of selfies and cats. Everyone writes, takes photos and videos just about anything.

feelter's algorithm curates the most valuable social mentions and unlocks the crowdsourced wisdom.

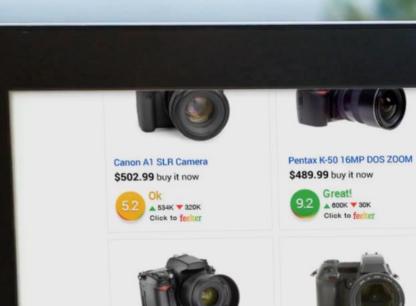














Great!

▲ 600K ▼ 30K

Click to feelter

Canon 6D camera with 24-105mm f/4.0L is Usm lens

\$412.99 buy it now





Click to feelter

GoPro hero 4

\$440.99 buy it now

9.5 Great! 9.5 ▲ 825K ▼ 25K

Panasonic DMC-ZS40S Digital Camera with 3.0-Inch LCD (Silver)

\$224.99 buy it now



Ok ▲ 534K ▼ 320K Click to feelter



Canon EOS Rebel 2000 35mm Film

\$399.99 buy it now

Good ▲ 610K ▼ 20K Click to feelter

Nikon d5300 camera with sigma 17-50mm f2.8 lens

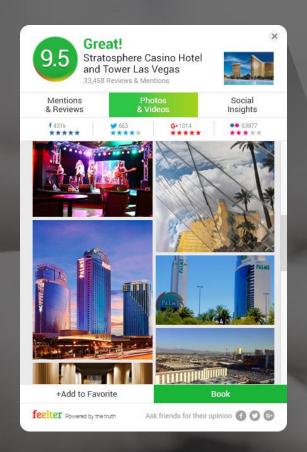


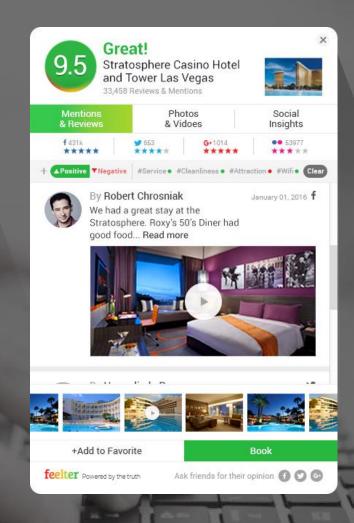
Sony Alpha a6000 Mirrorless Digital with 16-50mm Zoom

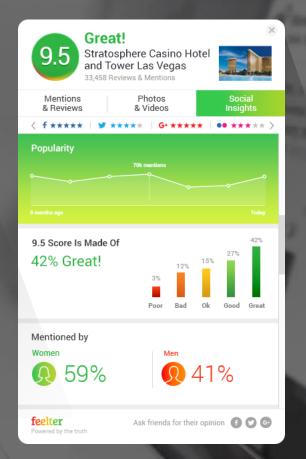


Nikon d5300 - 20.1MP High Zoom Point and Shoot Camera 35x

#### What feelter does



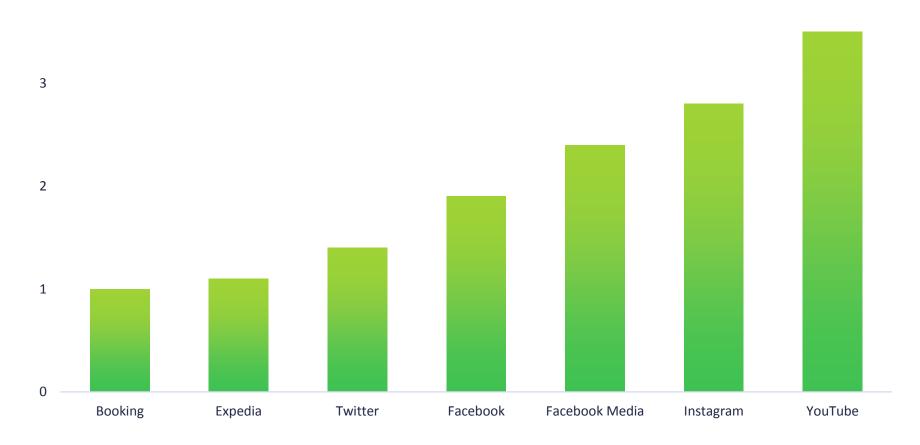






## **Engagement by Source**

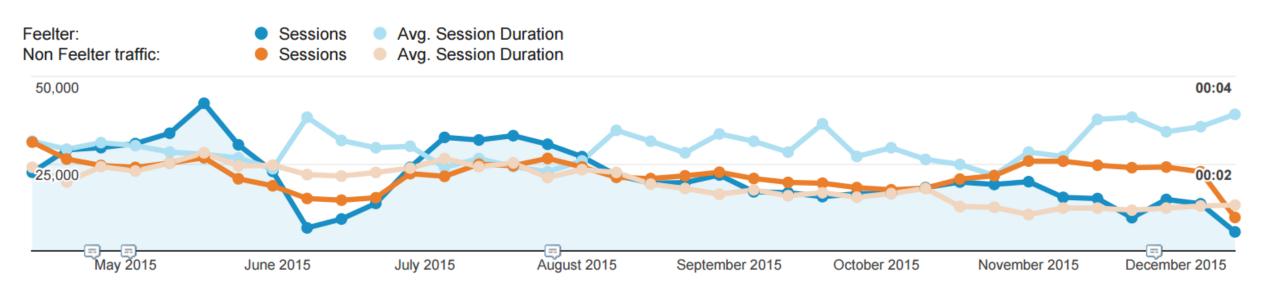






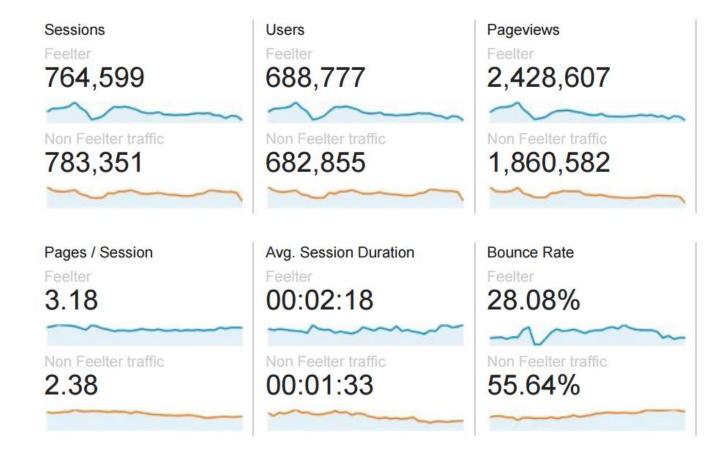


## Case Study: Time-On-Site



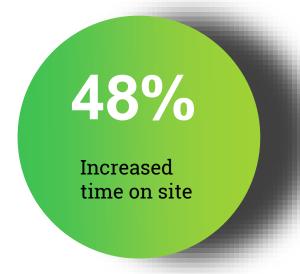


## Case Study: Site Metrics





#### Our results









# Thank you!



The truth sells

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